



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

May 8, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$80,545	26
Platinum Producers (\$30,000 - \$50,000)			
Lemar, Mike	Sunshine State Agency	\$39,704	19
Shackelford, Edward L.	The Assurance Group, Inc.	\$35,636	6
AmeriLife		\$34,025	30
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$32,221	7
Gold Producers (\$10,000 - \$30,000)			
Hatton, Catherine E.	Long Island Insurance Solutions	\$28,435	20
Borosak, William J. Jr.	Secure Financial Group, LLC	\$20,987	6
Concklin, Ron	Rosenberg-Concklin, Inc.	\$18,278	10
Clark, John W.	Senior Solutions Insurance Agency	\$16,045	9
Abadjian, Pierre	Abadjian Insurance Group	\$14,952	3
Schuler, James F.	Consumer Group Services, Inc.	\$14,006	3
Wroblewski, Robert M.	SOS Insurance Group	\$13,480	7
ERIN Marketing, Inc.		\$12,999	5
Rosati, Lisa	Rosati Insurance Agency	\$12,792	2
Ahlbum, Tim	Health Coverage Solutions	\$12,120	4
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$11,711	4
Barta, Devin M.	Barta Insurance Agency	\$10,956	3
Silver Producers (\$5,000 - \$10,000)			
Maisonet, Joseph	Maisonet Insurance Agency	\$9,636	4
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$9,420	1
Schwartz, Scott J.	Insurance Protection Services	\$8,964	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$8,110	2
Mednick, Scott E.	Professional Insurance Systems of Florida	\$8,090	5
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$7,138	2
Dworkin, Earl D.	Dworkin Insurance Agency	\$7,018	1
American Eagle Consultants, Inc.		\$5,387	6
Centurion Agency, Ltd.		\$5,322	2
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$5,220	1
Maisto, Stephen	Senior Health Solutions	\$5,208	2
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$5,182	3



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Bronze Producers (\$2,500 - \$5,000)

Premier Senior Marketing, Inc.		\$4,843	4
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$4,223	1
Futurity First Insurance Group, Inc.		\$4,200	1
Smith, Robert J.	New World Associates, Inc.	\$4,152	1
Centerstone Insurance & Financial Svcs.		\$4,020	3
Daniels & Philips Financial Group, LLC		\$3,900	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$3,779	2
Broker Connection, Inc.		\$3,768	1
Bowes, Barbara N.	Bowes Insurance Agency	\$3,548	1
Rosenheck, Ted	Rosenheck Insurance Agency	\$3,515	1
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$3,359	1
Greenberg, Joshua K.	Greenberg Insurance Agency	\$3,359	1
Hollaway, Steven N.	Hollaway Insurance Agency	\$3,228	1
Cohen, Sheila G.	Cohen Insurance Agency	\$3,108	1
Averill, Steven B.	Averill Insurance Agency	\$3,084	1
Cheek, Steven J.	Cheek Insurance Agency	\$3,084	2
Bowes, Richard	Bowes Insurance Agency	\$3,000	1
Washwick, Karl	The Washwick Agency, Inc.	\$2,965	1
Higgins, Suzanne M.	Atlantic Financial Group, LLC	\$2,952	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$2,927	1
Norgard, Chad M.	Norgard Insurance Group	\$2,927	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$2,927	1
Werner, Mark E.	Werner Insurance Agency	\$2,904	1
Bledsoe, Forrest L.	Chamber Health Plans, Inc.	\$2,844	1
Merritt, Dee	Merritt Insurance Agency	\$2,783	2
Birchard, Natalie K.	Birchard Insurance Agency	\$2,700	2
Lobdell, Deborah H.	Lobdell Insurance Agency	\$2,580	2



Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

May 8, 2016

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Rosati, Lisa	\$11,964	Hackmeier, Jeff D.	\$10,490
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Silver Producers (\$5,000 - \$10,000)

Malvezzi, Clint S.	\$9,720	Gordon, Aaron	\$6,408
Ahlbum, Tim	\$9,696	Caravousanos, George J. Jr.	\$6,394
Sheldon, Paul, CLU, ChFC	\$9,420	Klein, Russell	\$6,324
Schwartz, Scott J.	\$8,964	Spizzuco, Samuel	\$6,324
Moore, Daniel	\$8,532	Sweeney, Paul W.	\$6,095
Rush, Francine	\$8,412	Payant, Thomas A.	\$5,976
Ranney, Eugene	\$7,740	Konz, Douglas J.	\$5,688
Santiago, Paul	\$7,236	Wiedersum, Bryan F.	\$5,220
Dworkin, Earl D.	\$7,018	Branch, Beth	\$5,160
Juzwa, Michael	\$6,948		

Bronze Producers (\$2,500 - \$5,000)

Brady, Matthew	\$4,832	Quintero, Ana L.	\$3,276
Terminiello, Christine	\$4,715	Valdes, Jorge A.	\$3,276
Gold, Matthew	\$4,620	Heaslip, Christopher	\$3,275
Gallagher, William E.	\$4,596	Gordon, Daniel	\$3,228
Schauermann, Joshua	\$4,524	Hollaway, Steven N.	\$3,228
Concklin, Todd C.	\$4,512	Chappell, John	\$3,188
Maisto, Stephen	\$4,464	Cohen, Sheila G.	\$3,108
Smith, Constance A.	\$4,331	Lovelace, David P.	\$3,107
Mankamy, Mary	\$4,224	Averill, Steven B.	\$3,084
Nordstrom, Timothy W.	\$4,223	Green, Maria L.	\$3,084
Hall, James T.	\$4,200	Jennings, Mark	\$3,060
Kempler, Gary S.	\$4,200	Black, Ana Maria C.	\$3,024
Kingsley, Beverly J.	\$4,200	Mangini, Rosemary	\$3,024
Smith, Robert J.	\$4,152	Bowes, Richard	\$3,000
Balogh, Christian J.	\$3,948	Washwick, Karl	\$2,965
Gratzon, Peter	\$3,948	Perlson, Les	\$2,960
Sachs, Kerry	\$3,911	Higgins, Suzanne M.	\$2,952
Weisberg, Daniel	\$3,900	Benedeti-Zum Tobel, Giovanna	\$2,927
Cash, Gary	\$3,768	Hoyek, Pete N.	\$2,927
Covington, Charline	\$3,768	Lemar, Fred W. Jr.	\$2,927
Jedlicka, George T.	\$3,768	Norgard, Chad M.	\$2,927
Zupnick, Eliezer S.	\$3,768	Taylor, Bruce	\$2,927
Dellaglio, Corrado A.	\$3,764	Werner, Mark E.	\$2,904
Fallon, Matthew J.	\$3,764	Chevrier, Alain G.	\$2,846
Kitay, Laura A.	\$3,648	Aarons, Neill	\$2,844
Gorden, Renee G.	\$3,564	Bullard, Janet C.	\$2,844
Bowes, Barbara N.	\$3,548	Gilbert, Matthew C.	\$2,844
Coffey, William P.	\$3,515	Lagamma, Vincent J.	\$2,844
Graham, Christopher N., CLU	\$3,383	Martin, Jonathan	\$2,844
Bahlkow, Valerie J.	\$3,360	Muccioli, Carolyn	\$2,844
Fingeret, Benjamin W.	\$3,359	Steiner, Marcia K.	\$2,844
Loebig, George J.	\$3,359	Cabble, James J.	\$2,759
Mollica, Rosanna	\$3,359	Holzman, Robert	\$2,688
Lucas, Richard	\$3,300	Baker, Todd	\$2,520
Graham, Christopher C.	\$3,276	Finberg, Robert W.	\$2,508